

# BAILEY-WALKER CHINA

## PRICES

*EFFECTIVE*

OCTOBER 1, 1930

To be used with our  
Catalogue No. 5  
Dated September 1930



THE BAILEY-WALKER CHINA CO.  
BEDFORD, OHIO

The following prices and conditions on the Sale of Bailey-Walker China will be effective October 1, 1930, and thereafter until further notice.

### WHITE WARE

First selection .....	White List Less 10%
General selection .....	White List Less 20%
Second selection .....	White List Less 30%

Delivery of Seconds subject to prior sale.

### DECORATED WARE

#### Under-The-Glaze-Color Lines and Bands

One Band or Line .....	Dec. List Less 45%
Two Bands or Lines .....	Dec. List Less 40%
Three Bands or Lines .....	Dec. List Less 35%
Four Bands or Lines .....	Dec. List Less 30%

Less than 1/8" wide—	Color Lines
1/8" wide—	Color Band
4/16" wide—	2 Color Bands

Any increase over stated width of band increases the price to the next higher rate.

WASHBANDS same price as color bands of same width. A washband with a line touching each side is figured as a band and two lines.

To obtain the price of a pattern consisting of Bands or Lines used separately or in combination with one another.

INCREASE the Basic price of:

**Decorated List Less 50%**

by the TOTAL number of POINTS that correspond to the Lines or Bands used as per following table:

Fine Line .....	5 Points	9/16" Band .....	25 Points
1/16" Line .....	5 Points	10/16" Band .....	25 Points
2/16" Band .....	5 Points	11/16" Band .....	30 Points
3/16" Band .....	10 Points	12/16" Band .....	30 Points
4/16" Band .....	10 Points	13/16" Band .....	35 Points
5/16" Band .....	15 Points	14/16" Band .....	35 Points
6/16" Band .....	15 Points	15/16" Band .....	40 Points
7/16" Band .....	20 Points	16/16" Band .....	40 Points
8/16" Band .....	20 Points		

#### Example:

One 1/16" Line.....	5 Points or Dec. List less 45%
Two 1/16" Lines.....	10 Points or Dec. List less 40%
One 7/16" Band.....	20 Points or Dec. List less 30%

#### Example Band and Line combined:

One 5/16" Band—	15 Points
One 3/16" Band—	10 Points
One 1/16" Line—	5 Points

Total.....30 Points or Dec. List less 20%

The above prices of Line Treatments include a plain strike on handles of handled ware.

### CENTER DECORATIONS

When center decorations are used in combination with bands, lines, or print patterns, increase regular price:

For one color center—	Five Points
For two-color center—	Ten Points

### LUXOR IVORY BAILEY-WALKER CHINA

Staple items, club and roll edge shapes and weights, are now available in Luxor Ivory Body. Club weight and shapes with roll edge, designated Cairo shapes, will be furnished in Luxor Ivory Body.

List prices on Cairo shapes are the same as club shapes. The selling price of all shapes in Ivory body is ten (10) points above regular prices for similar patterns on white body for decorated ware. Undecorated Ivory ware is regular white list plus 5%.



## GOLD BANDS AND LINES

To obtain the Price of a Pattern consisting of Gold Bands or Lines used alone or in combination with one another.

INCREASE the Basic price of:

## Decorated List Less 45%

by the TOTAL number of POINTS corresponding to the Lines or Bands used as per following table:

Fine Line .....	10 Points
1/16" Line .....	15 Points
3/32" Line .....	20 Points
2/16" Band .....	25 Points
3/16" Band .....	30 Points
4/16" Band .....	40 Points
5/16" Band .....	50 Points
6/16" Band .....	60 Points
7/16" Band .....	65 Points
8/16" Band .....	70 Points

## Example:

Three Fine Lines—30 Points.

Dec. List less 45% increased 30 Points.....Dec. List less 15%

## Example:

Two Fine Lines ..... 20 Points |

One 5/16" Band ..... 50 Points |

Total ..... 70 Points |

Dec. List less 45% increased 70 Points.....Dec. List plus 15%

To obtain the price of a pattern consisting of gold bands or lines in combination with colored bands or lines: First, obtain the pattern price for the gold as per above table; then increase the price for the colored lines by the number of points that corresponds to the colored lines as per table on page 3.

## Example:

Pattern consists of 4/16" gold band edged with fine black lines touching.

4/16" Gold Band—Dec. List less 5% (page 4)

Two Black fine lines—10 Points (page 3)

Dec. List less 5% increased 10 Points.....Dec. List plus 5%

The above prices of gold bands and lines do not include gold on handles.

## Gold Work on Handles

Add the following net prices per dozen:

	Stripe	Stipple	H.G.H.	S.G.H.
Candlestick .....	\$ .96	\$2.40	\$3.84	\$4.56
Covers, Bouillon .....	.48	1.20	1.92	2.28
Coffee Pots, Med. ....	1.56	3.96	10.56	13.80
Coffees, A. D. ....	.36	.96	1.56	1.80
Cups, Tea .....	.48	1.20	1.80	2.16
Cups, Coffee .....	.48	1.20	1.92	2.28
Cups, Bouillon .....	.96	2.40	3.60	4.32
Jugs, 60s and 54s .....	.48	1.26	1.80	2.16
Jugs, 48s .....	.60	1.56	2.64	3.36
Jugs, 42s .....	.60	1.56	3.24	4.20
Jugs, 24s and 30s .....	1.56	3.96	11.64	16.20
Tea Pots, Large .....	1.80	4.56	11.64	16.20
Tea Pots, Ind. ....	1.20	3.00	8.88	11.40

Special quotations on combinations of gold and color bands and lines, because of the great variation in cost of execution, will be furnished on request.

## PRICES ON CREST WORK

Print Crests on Plain White Ware or Plain Ivory:

Items listing to \$3.50 Doz. One color .....	\$ .45 net
Items listing to 3.50 Doz. Two colors .....	.65 net
Items listing to 3.50 Doz. Three colors .....	.70 net
Items listing over 3.50 Doz. One color .....	.90 net
Items listing over 3.50 Doz. Two colors .....	1.30 net
Items listing over 3.50 Doz. Three colors .....	1.40 net



Print Crests on Decorated Ware:

Any item one color .....	\$ .30 net
Any item two colors .....	.40 net
Any item three colors .....	.45 net
A charge will be made to cover actual cost of engraving; plate to remain the property of factory.	

Only first selection white ware used for crests on plain white ware.

Decalcomania Crests:

Quotations furnished on Decalcomania crests, over glaze; under glaze; colored or gold.

FACTORY STOCK

The following patterns are carried in stock at the factory for immediate shipment:

Plain Prints Under-The-Glaze

First Selection

Green Roman Wreath .....	Dec. List less 45%
Black Checker .....	Dec. List less 40%
Black Van Dyke .....	Dec. List less 40%
Black Elite .....	Dec. List less 40%
Blue Willow .....	Dec. List less 35%

General Selection

Green Roman Wreath .....	Dec. List less 50%
Checker, Van Dyke and Elite (black) .....	Dec. List less 45%

Green Line Patterns Under-The-Glaze

First Selection

L-101 .....	Dec. List less 50%
L-103 .....	Dec. List less 50%
L-108 .....	Dec. List less 50%
L-109 .....	Dec. List less 50%

General Selection

Above line patterns .....	Dec. List less 50% and 10%
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Description

- L-101—Band and line on edge with line on verge
- L-103—Band and line on edge
- L-108—Band on edge with line on verge
- L-109—Two lines in center of rim

UNDER-THE-GLAZE PLAIN PRINTS

Furnished in All Staple Colors

Narrow Borders .....	Dec. List less 40%
Wide Borders .....	Dec. List less 35%
Print Borders and Center Decorations .....	Dec. List less 35%

Pattern

Decorated List

Atlantic.....	Less 40%
Block Ribbon 33 .....	Less 35%
Blossom.....	Less 35%
Boston Border.....	Less 40%
Bristol.....	Less 40%
Chain Border.....	Less 40%
Checker.....	Less 40%
Colonial.....	Less 40%
Clover Leaf.....	Less 40%
Delph.....	Less 35%
Elite.....	Less 40%
Fleur-de-lys.....	Less 40%
Harding.....	Less 40%
Harvey.....	Less 40%
Hoffman.....	Less 40%
Imperial.....	Less 40%
Key Border.....	Less 40%
Majestic.....	Less 35%
McCrary.....	Less 40%
Mecca.....	Less 35%
Pekin Blue 1278.....	Less 35%
Regal.....	Less 40%
Nottingham.....	Less 35%
Ridgway.....	Less 40%
Roman Wreath.....	Less 45%
Rosa.....	Less 40%
Seneca.....	Less 40%
Seville.....	Less 40%
Solon.....	Less 40%
Thistle.....	Less 40%
Van Dyke.....	Less 40%
Willow.....	Less 35%



## UNDER-THE-GLAZE PRINT PATTERNS AND LINES

Print Borders with 1 or 2 lines.....Dec. List less 35%  
 Print Ornaments and Connecting lines.....Dec. List less 30%

Pattern	Number	Decorated List
Black Solon.....	2 O/L .....	Less 35%
Green Solon.....	2 P/L .....	Less 35%
Orange Solon.....	2 B/L .....	Less 35%
Checker.....	319 .....	Less 30%
Blue Key.....	66 .....	Less 30%
Black Elite.....	2 O/L .....	Less 35%
Pink Lorna.....	2 G/L .....	Less 35%
Regal.....	50 .....	Less 35%
Van Dyke.....	50 .....	Less 35%
Van Dyke.....	55 .....	Less 35%
Key.....	60 .....	Less 25%

## UNDER-THE-GLAZE PRINT ORNAMENTS AND LINES

Pattern	Number	Decorated List
Beacon.....	2202-2210 .....	Less 30%
Cubo.....	422-466 .....	Less 30%
Fan.....	055-085 .....	Less 30%
Fan Spray.....	155-185 .....	Less 30%
Hook and Dot.....	60 .....	Less 35%
Mona.....	422-477 .....	Less 30%
Pillar and Hoop.....	P&R-201 .....	Less 25%
Rosette.....	61 .....	Less 25%
Summit.....	75 .....	Less 30%

## UNDER-THE-GLAZE DUOTONES

Pattern numbers indicate a different combination of colors on the same pattern.

Pattern	Number	Decorated List
Acacia.....	10-20 .....	Less 25%
Argosy.....	10-28 .....	Less 25%
Barbeau Stafford.....	61-65 .....	Less 10%
Beechmont.....	40-45 .....	Less 25%
Bell Flower.....	20-25 .....	Less 25%
Belmont.....	15-25 .....	Less 30%
Border Leaf.....	60-68 .....	Less 25%
Caliente.....	1-10 .....	Less 25%

## UNDER-THE-GLAZE DUOTONES

Pattern	Number	Decorated List
Cal-Stafford.....	71 .....	Net
Cal-Stafford.....	73 .....	Net
Cal-Stafford.....	75 .....	Net
Cal-Stafford.....	77 .....	Net
Cal Stafford.....	79 .....	Net
Continental.....	6-16 .....	Less 25%
Cubist.....	70-78 .....	Less 25%
Delphine (no center).....	40-48 .....	Less 25%
En Fleur (with center).....	RB-314-9 .....	Less 10%
En Fleur (with center).....	HB-30-R .....	Less 10%
En Fleur (with center).....	SM-470-V .....	Less 10%
En Fleur (with center).....	MP-084-B .....	Less 10%
En Fleur (with center).....	MB-88-R .....	Less 10%
Germanic.....	16 .....	Less 30%
Granada.....	40-45 .....	Less 25%
Granada.....	45A .....	Less 25%
Granada.....	46-55 .....	Less 25%
Hawthorne.....	21-30 .....	Less 25%
Ionic Spray.....	30-60 .....	Less 30%
Ionic Urn.....	70-120 .....	Less 30%
Juvenile.....	30-38 .....	Less 30%
Landscape.....	50-55 .....	Less 10%
Manhattan.....	10 .....	Less 20%
Oak Leaf.....	70-80 .....	Less 25%
Persian.....	80-98 .....	Less 25%
Plum Blossom.....	30-42 .....	Less 35%
Solid Panels and Baskets.....	1832-1866 .....	Net
Stafford.....	70 .....	Less 20%
Stafford.....	72 .....	Less 20%
Stafford.....	74 .....	Less 20%
Stafford.....	76 .....	Less 20%
Stafford.....	78 .....	Less 20%
Stafford.....	80 .....	Less 20%
Stafford.....	82 .....	Less 20%
Stafford.....	84 .....	Less 20%
Tulip (with center).....	25-27 .....	Less 20%
Westwood.....	30-35 .....	Less 25%
Windsor (no line).....	50 .....	Less 30%
Windsor.....	51 .....	Less 25%
Windsor (no line).....	52 .....	Less 30%
Windsor.....	53-58 .....	Less 25%
Wisconsin.....	10-20 .....	Less 15%

## LINES AND CENTER DECORATIONS

Gardena.....	35 .....	Less 10%
Gardena.....	36 .....	Less 20%
Gardena.....	37 .....	Less 10%
Gordonia.....	60-65 .....	Less 20%



UNDER-THE-GLAZE DECALCOMANIA PATTERNS

Pattern	Decorated List
BU 3 Regent Border.....	Less 15%
BU 4 AP.....	Less 10%
BU 5 Rococo.....	Less 10%
BU 6 Grape Vine.....	Less 15%
BU 7 Modernistic.....	Less 15%
BU 8 Panels.....	Less 10%
BU 9 Floral Border.....	Less 15%
BU 10 Spray.....	Less 15%
BU 11 A Heraclean.....	Net
BU 14 Egyptian.....	Net
CU 274 AP.....	Plus 10%
CU 279 BP.....	Net
DC 1001.....	Less 15%
DC 1002.....	Less 15%
DC 1003.....	Less 15%
DC 1004.....	Less 15%
DC 1005.....	Less 15%
DC 1006.....	Less 15%
DO 17 Ornamental.....	Less 10%
DO 18 Ornamental.....	Less 5%
DU 35 York.....	Less 15%
MU 4 P.....	Less 10%
SU 21 P.....	Net
SU 38 P.....	Less 10%
SU 39 AP.....	Less 10%
SU 40 P.....	Plus 10%
SU 42 P.....	Net
Blackstone 1 to 5.....	Less 10%
Cleveland Border.....	Less 10%
Latin Border.....	Less 10%
Lisbon Border.....	Less 10%
Mada Border.....	Net
Modern Art P.....	Less 10%
Modern Art 666.....	Less 10%
Pekin Border.....	Net
Trellis Border.....	Less 10%
Vine Border.....	Net

Guild Craft Patterns

In this group of decorative schemes, the individual artistry of the decorator is expressed by his hand brush work.

Pattern	Number	Decorated List
Free Art.....		Less 40%
Le Barbeau.....	1-12	Less 30%
Paramount Treatments.....	1-4	Less 20%
Paramount Treatments.....	5-6	Less 10%
Paramount Treatments.....	7-13	Less 20%
Paramount Treatments.....	14	Plus 20%
Paramount Treatments.....	15-29	Less 20%
Winchester.....	45-50	Less 10%

SERVICE PLATES

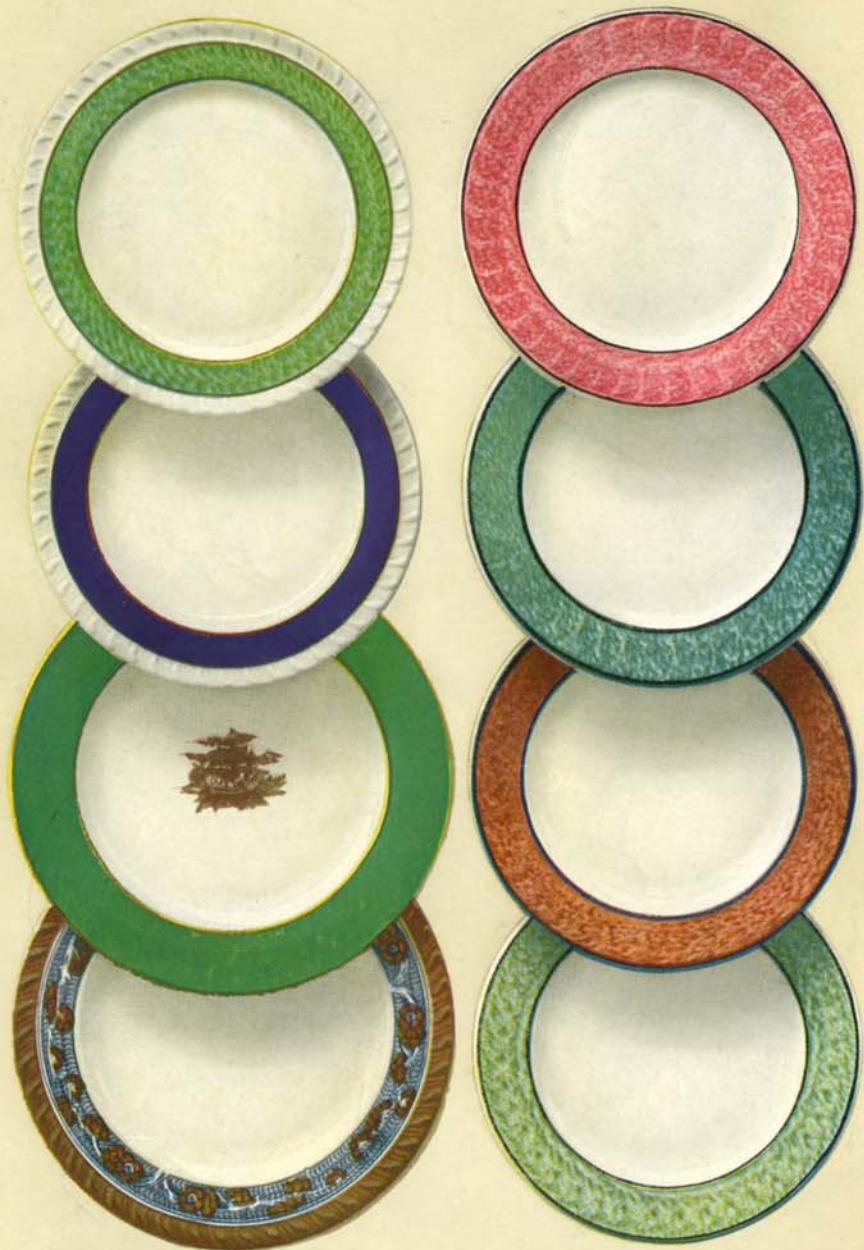
Blossom Gold Filled (catalogue page 44).....	\$35.00
Sold Green and Gold (catalogue page 44).....	25.00

Package Charges

Size	Price
No. 1 Cask.....	\$4.80
No. 2 Cask.....	4.50
No. 3 Cask.....	4.20
No. 4 Cask.....	3.90
No. 5 Cask.....	3.45
No. 6 Cask.....	3.20
No. 7 Cask.....	2.40
22" Barrel.....	1.65
19" Barrel.....	1.30
17" Barrel.....	1.20
Keg.....	1.00
W. B. Box.....	.55
Carton.....	.25



Paramount Treatment  
Under the Glaze



Paramount 5  
Paramount 14  
Solid Green and Gold  
Blossom Gold Filled

Paramount 1  
Paramount 2  
Paramount 3  
Paramount 4

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Decalcomanias  
Under the Glaze



B. U.-3 Regent  
D. C. 1001  
B. U.-14 Egyptian  
D. O.-17 Ornamental

Heracleon  
D. C.-1002  
B. U.-8 Panels  
D. U.-35 York

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Duotones  
Under the Glaze



Argosy 10  
Oak Leaf 71  
Winchester 45  
Persian 86

Delphine 43  
Windsor 51  
Cal. Stafford 71  
Plum Blossom

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Lines, Crests, Ornaments  
Under the Glaze



L. 306  
L. 192  
L. 310  
L. 102  
Black Seville and Crest  
Rosette 61

L. 233  
L. 270  
L. 274  
L. 339  
Regal 50  
C-422

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